

DATA
CENTER
SOLUTIONS

# PROTECT YOUR DATA CENTER

# PROTECT YOUR DATA CENTER

# DATA CENTER SOLUTIONS TO ENSURE RELIABLE AND COST EFFECTIVE OPERATIONS

In recent months, our dependence on data centers has increased significantly while at the same time the pressure to maintain uptime and control costs has become even more challenging.

CBRE Data Center
Solutions understands
your needs and stands
ready to respond.
We already support
over 850 data centers
globally through four
key solutions:



## WE OPERATE SMARTER

CBRE clients have experienced up to 20% annual savings by switching to a Converged Operations model.



### WE LEVERAGE OUR BUYING POWER

CBRE has a global total supply chain spend of over \$44bn. The strength of this procurement power means we are in a better position to ensure continuity of supply in times of shortage, as well as obtain lower prices.



## WE STAY ONE STEP AHEAD

The ability to use remote monitoring technology means that risk can be managed with less on-site presence.



### WE CONTINUOUSLY DELIVER

DCS Shield offers
a full suite of risk
management processes,
technology, training and
assessments deemed most
impactful in reducing
unplanned downtime.



# WE OPERATE SMARTER

### **CONVERGED OPERATIONS**

Streamlining the operation and management of facilities and IT functions through a single operational and financial model unlocks cost savings and efficiencies for data center operators.



### Increased Visibility of Risk

and better understanding of resilience across both Facility and IT to maximize application uptime



### **Expected 20% Cost Reduction**

through shared M&E and IT resources and increased self performance



### FM & Technology Synergy

leads to standardization and consistency



### Single Management Layer

allows for greater visibility and capacity planning

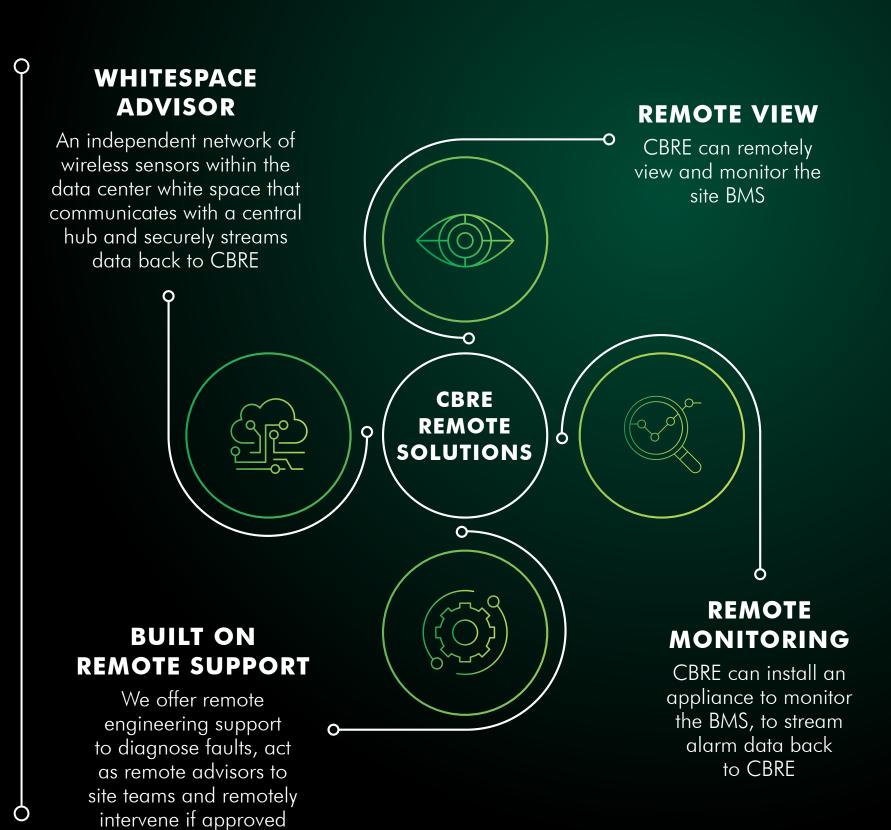


# WE STAY ONE STEP AHEAD

### REMOTE MONITORING

Utilizing technology to enable remote solutions reduces risk, offers greater visibility of real time performance data, and allows for less staff to be required on site.

Our Remote Solutions are based on our 24 hour Virtual Operations Center (VOC) providing a choice of four different solutions each designed to suit your unique requirements.



# WE LEVERAGE OUR BUYING POWER

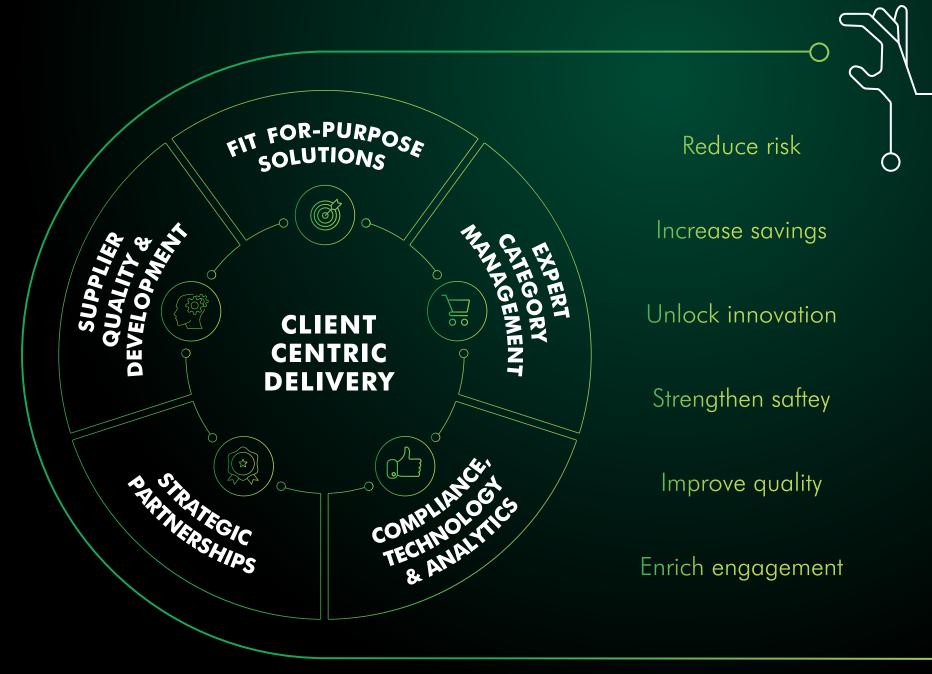
### GLOBAL SUPPLY CHAIN SOLUTIONS

This rapidly changing business environment requires access to world class Supply Chain services. CBRE can offer strength through our robust supply chain; with over \$44bn in annual spend, our leverage to reduce costs is unrivalled.

This buying power means we can ensure rapid access to staple products and services that are in high demand. We can also offer reassurance of stable supply partners with Business Continuity Plans and agreements.

The breadth of our supply chain means that we can offer a consistent delivery service by utilising alternative products and vendors where needed.

# LEVERAGE THE SCALE OF CBRE'S SUPPLY CHAIN ADVANTAGE TO CREATE SUPERIOR OUTCOMES



# WE CONTINUOUSLY DELIVER

Superior uptime

### **DCS SHIELD**

DCS Shield is a suite of CBRE bespoke processes, technology, training and assessments deemed to have the highest impact in reducing unplanned downtime. Through DCS Shield we build highly-trained, self-aware and motivated teams that deliver the lowest risk profile in the industry.

> With 30+ years of data center industry experience, our best practices have evolved and improved over time to ensure superior, unrivaled service delivery.

### **COMPONENTS OF THE DCS SHIELD SUITE INCLUDE:**

### **DCS Select**

is our recruiting assessment tool that determines if candidates have the right behaviors and aptitudes to be successful in a data center environment.

### **Human Factors** Training Program

combats human factor related errors by helping technicians understand how human error occurs, and creates a risk awareness culture at all levels.



### **CNet CCAM and CDCTPTM** Certifications

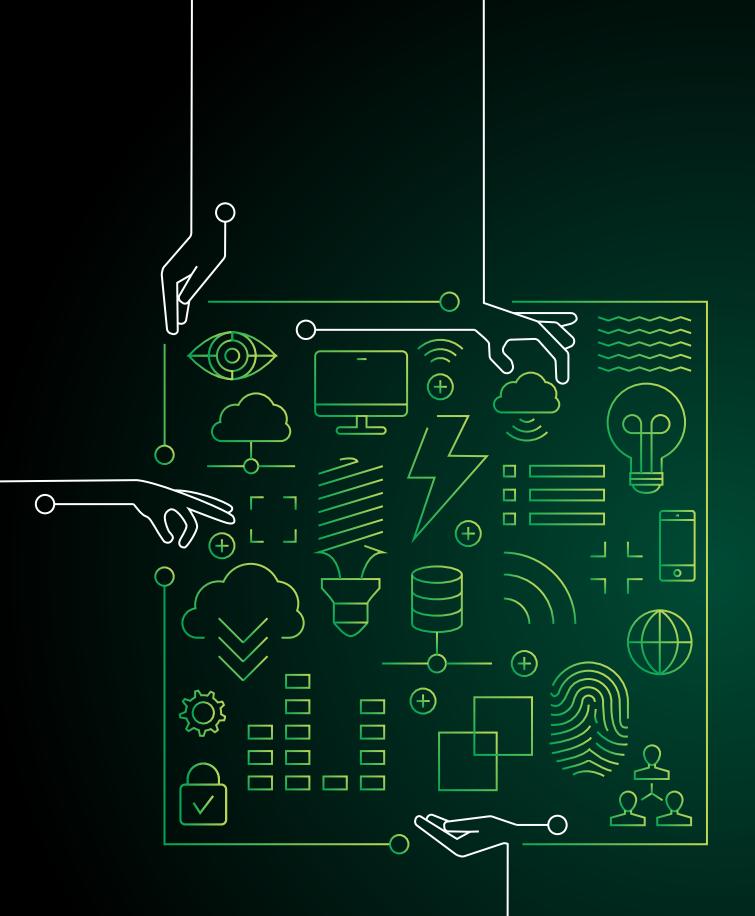
provide training and ongoing Confidence and Competence Assessments of our data center technicians so they can better understand their operational knowledge and gaps.



### **CERM<sup>TM</sup> Quantum** is our Critical **Environment Risk Management Program**

tailored to each clients' business strategy, compliance requirements and risk needs.





FOR MORE INFORMATION ON HOW TO PROTECT YOUR DATA CENTER PLEASE CONTACT US:

Europe, Middle East & Africa

### **JAMES GREEN**

james.green4@cbre.com +44 7720 844552

Americas

### **BRYAN FIELD**

bryan.field@cbre.com +1 224 339 2921

Asia-Pacific

### **MATTHEW BENIC**

matthew.benic@cbre.com +65 9137 7500

