

# FINANCIAL CONSULTING DESIGN AND BUILD PROCESS

## REAL ESTATE FINANCE

Our financial models are individually tailored to each instruction in line with our client's objectives, based on a consistently structured design and build process.

<p><b>The Brief</b></p> <p>↓</p>	The original meeting determines objectives, inputs and outputs.
<p><b>The Proposal</b></p> <p>↓</p>	Our job specification will outline the requirements, process and timescales.
<p><b>The Design</b></p> <p>↓</p>	Following our strict best practice methods, the model layout is tailored to fit both the objectives now and potential flexibility requirements.
<p><b>The Build</b></p> <p>↓</p>	Robust construction of the agreed model.
<p><b>The Tests</b></p> <p>↓</p>	Following construction the model is rigorously tested, including input flexibility prior to the draft output for client feedback.
<p><b>The Presentation</b></p>	The completed model is presented for review.

### BEST PRACTICE USED TO ENSURE A RIGOROUS APPROACH

- All our models contain user guidance notes detailing instructions on use.
- Inputs, workings and outputs are kept separate from each other.
- Incorporation of an internal checking sheet.
- Construction of consistent formulae adopting named ranges with no embedded assumptions.
- Key areas are graphically represented to facilitate interpretation.
- A flow chart sheet in each model clearly demonstrates the data flow through the model and the model's logic in key areas.

